



PROUDLY SERVING THE LIFE SCIENCES INDUSTRY

Oxford Finance LLC provides capital for growth and development to life sciences and healthcare services companies worldwide. We have remained a leader in the lending industry because of our financial strength and commitment to be fair, flexible and responsive to the changing needs of our clients.

Oxford Overview

- Origination of nearly \$5 billion in loans
- Credit facilities ranging from \$5 million to \$150 million
- Senior secured term loans, cash flow loans, and revolving credit facilities
- Headquarters in Alexandria, Virginia, with offices in California and the greater Boston area

Offering Multiple Financial Products

SENIOR SECURED TERM LOANS

- Three- to five-year term
- Used for general working capital purposes, product licensing or acquisitions

CASH FLOW LOANS

- Three- to five-year term
- Used to support acquisitions, refinancing and company growth

REVOLVING LINES OF CREDIT

- Two- to five-year line of credit
- Ability to draw from and repay the balance repeatedly over the term of the loan
- Used for working capital and company growth

CAPITAL. FOR LIFE.™

Financing Innovation And Growth

Providing More Than Monetary Value

Over the years, Oxford has been steadfast in its commitment to:

Understand Client Issues – Learning about our clients’ business objectives, in addition to their short- and long-term financial goals.

Offer Flexible Solutions – Ensuring that the loan terms, draw-down period, availability, interest rates, collateral mix and loan amounts meet the expectations and needs of our clients

Approve and Execute Transactions Quickly – Avoiding bureaucratic layers and empowering our professional team to perform a thorough screening, promptly prepare accurate loan documents and close in a timely manner

Establish Personal Relationships – Having a knowledgeable team of experts from our Business Development, Credit & Portfolio and Legal departments dedicated to individual clients from the beginning to the end of each loan transaction

Presenting Select Transactions

 \$65,000,000 Term Loan Wayne, PA	 \$20,000,000 Term Loan South San Francisco, CA	 \$28,000,000 Term Loan Princeton, NJ	 \$15,000,000 Term Loan Wayne, PA	 \$25,000,000 Term Loan Redwood City, CA
 \$41,000,000 Term Loan Sugar Land, TX	 \$125,000,000 Term Loan Irving, Texas	 \$26,450,000 Term Loan San Diego, CA	 \$155,000,000 Term Loan Los Angeles, CA	 \$12,000,000 Term Loan Kirkland, WA
 \$45,000,000 Term Loan Chicago, IL	 \$35,000,000 Term Loan Houston, TX	 \$10,000,000 Term Loan Redwood Shores, CA	 \$20,000,000 Term Loan San Jose, CA	 \$15,000,000 Term Loan Palo Alto, CA

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Focusing On Each Client's Business Goals

Sharing Our Clients' Perspectives



"Oxford's greatest asset is its team. They have deep industry knowledge that allows them to think and act strategically with their clients, and to do so in a timely manner. They also care about relationship building, and that has greatly enhanced our ability to work well together."

Peter Lawrence, President & COO, ArQule, Inc.



"Oxford Finance is one of the premier lenders serving the life sciences community. Their continuity in the marketplace, and their professional and collaborative approach to transactions, makes them a logical go-to source."

John Schmid, Chief Financial Officer, Auspex Pharmaceuticals



"Cadence Pharmaceuticals and the entire senior management team at Oxford have developed a comfortable and deep working relationship over the years. Oxford has been very responsive to our financing requirements, and we can also count on them for timely execution."

William LaRue, Senior Vice President, Chief Financial Officer & Assistant Secretary, Cadence Pharmaceuticals



"Oxford is well known and highly regarded throughout the industry. The team was extremely knowledgeable, professional and responsive. They listened, took the time to understand our company's business model and value drivers, and focused on what is important to IDEV Technologies."

Bill Burke, Executive Vice President & Chief Financial Officer, IDEV Technologies



"I have a long track record with Oxford, and they are easy to work with and competitively priced. They know the life sciences space, and have the flexibility and patience needed to support start-ups."

Richard Buchholz, Chief Financial Officer, Inspire Medical Systems



"Oxford has been in the life sciences field for a long time, and they have a thorough understanding of companies in this space. They understand business risks and that projections and final numbers may differ. The funds we received from Oxford enabled us to extend our runway at a minimal cost of capital dilution."

Kevin Cousins, Vice President & Chief Financial Officer, Sequent Medical



"Oxford is a great choice for a lender. They delivered a financing structure strategically useful and tailored to our business plan. Oxford is a reliable and supportive partner that provided the financial strength we needed during our transition to a public company."

Chris Peetz, Chief Financial Officer, Tobira Therapeutics

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Earning Our Reputation In The Healthcare Industry

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Updated November 13, 2018

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Making Our Team Easily Accessible